

goDésanaBizTribe.com

STEPS TO SUCCESS

Work smart from the start!



goDésanaBizTribe

*“Building a business is about the journey as well as the destination.
Enjoying the journey, celebrating victories along the way, doing good
while doing business . . . it all matters!”* Lorene Davies

STEP 1 ORDER

Place your own personal order with a Pre-Selected CYCLE or Build-Your-Own CYCLE Pack

It will qualify you for the **Customer Acquisition Bonus (CAB)**.

It will CYCLE qualify you.

It will save you \$110 - \$190 on Pre-Selected Packs or 10%-30% on Build-Your-Own Packs, depending on which pack you invest in.

Gives you product to experience, to build your own story.

Gives you product to display.

Gives you product to demo with.

Generates 'right now' money.

It still amazes me that with the kind of earnings potential that we have and that I've LIVED, we can invest so little up front, and make such an astounding income!

We don't have to invest hundreds of thousands in inventory. (retail)

We don't have to sign a commercial lease. (retail)

We don't have to obligate ourselves to a long-term financial contract. (franchise)

While we're working our J.O.B. we can work our own business on the side, building equity in our own future empire if we choose to!

Set Up Your MRP/Autoship Order with a CYCLE Pack

You'll be MRP qualified.

You'll be CYCLE qualified.

You'll begin accruing MRP Shopping Dollars immediately.

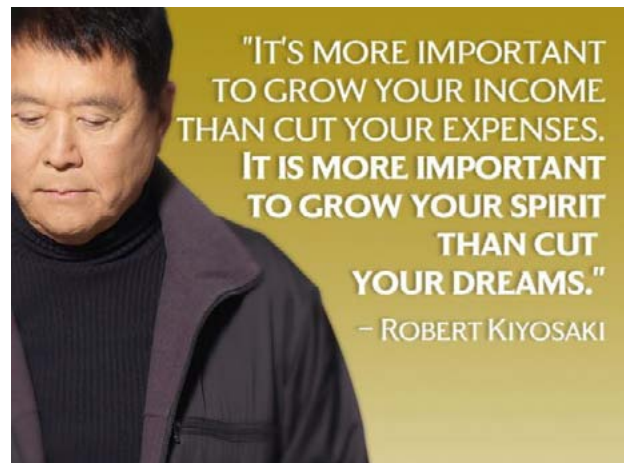
10% for months 1 – 3

15% for months 4 – 6

20% for months 7 – 9

25% for months 10 – 12

30% for months 13+

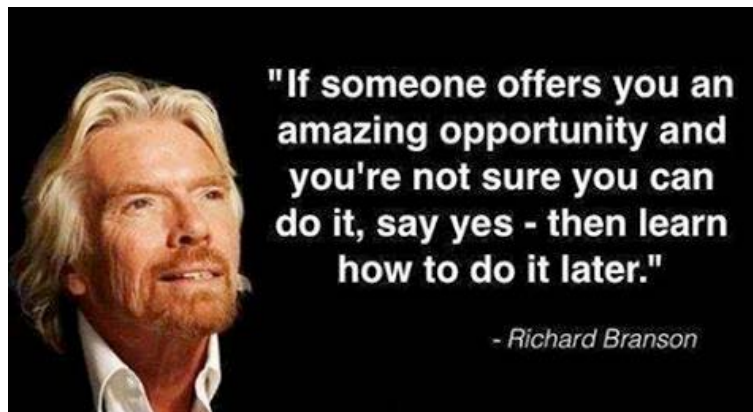


Set up for 100bv a la carte or with a CYCLE pack so you're TRY ME PRODUCT qualified.

MRP Terms & Conditions:

- MRP product orders have no BV
- No limit to the amount of MRP points received
- MRP point redemption orders cannot be combined with other forms of payment
- NEVER GO MORE THAN 31 days without an order
 - MRP points are cancelled on inactive accounts.
 - Minimum 20bv order required every 31 days to maintain MRP level percentage and previously accrued MRP points
- MRP points have no cash value

NOTES



STEP 2 CONNECT

Download

Download your FREE eBook at <http://EssentialOilsAcademy.com>
On the HOME page, right hand side Opt-In box.







Emails & Facebook Groups

Sign up new members for Email Lists <http://goDesanaBizTribe.com>

Essential Oils
Organic Nutritionals & more
Business building

goDésana Tribe Facebook groups

-  goDésana Biz Tribe – for business builders
-  goDésana Essential Oils Tribe – all things essential oils
-  goDésana WholeBody Collection Tribe - all things WholeBody
-  GO Slim, Alkalize & Vitalize Tribe – pH balance, slim & heal



Attend Trainings & Virtual Events

Monday | 6pm PT | 7pm MT | 8pm CT | 9pm ET | GO Leadership Call



Wednesday | 6pm PT | 7pm MT | 8pm CT | EO Training Call with Alexandria



The 1st business day of the month | Celebrate & Initiate Call
Look out via email and/or Facebook for exact times



Watch for more | Virtual Trainings | In-Person Trainings | Tribe Trainings & EVENTS

Share Your Successes!

There is power in sharing successes. Small and large. Share your successes! Post them on one of our Facebook pages, and/or email lorene@lorenedavies.com. We will share them with the world at large. We LOVE success stories!

NOTES

I find it fascinating that most people plan their vacations with better care than they plan their lives.



Perhaps that is because escape is easier than change.

Jim Rohn

STEP 3 ENROLL THREE

Enroll and place three Personal Enrollees 1st level to you.

You'll maximize your long-term benefits by having your own personal enrollees as the Personally Enrolled 'umbrella' over the rest of your organization. Each of the following resources are at goDesanaBizTribe.com/steps-to-success.



A

RESOURCE A: My goDésana Memory Jogger

The exercise of making your list is an energy opener, heart and mind expander, and we do NOT use the list



B

RESOURCE B: Contact Info



C

RESOURCE C: Email Template/Sample



D

RESOURCE D: Got My Order! Immersion Call Outline

Each of the following additional resources are posted at <http://goDesanaBizTribe.com> under the tab MEMBER RESOURCES.

MEMBER RESOURCES

- Health Assessment Checklist
- Understanding The Healing Crisis
- What Symptoms To Expect
- Liver Care Protocol



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STEP 4 RUBY, RUBY, RUBY

Get Ruby 60 Qualified!

- A. Enroll your first few personally enrolled customers or MEs.
- B. Get your own qualifying goDésana orders paid for by your earnings.
- C. Qualify for iPad mini by attaining RUBY within the first 60 days of enrolling.
- D. Earn \$250 one-time bonus for qualifying RUBY after holding the rank for 3 consecutive months.
 - 6 Personally Enrolled (P.E)
 - 5,000bv Personally Enrolled Group Volume (P.E.G.)
 - 80bv purchase in previous 31 days
 - 3,000bv in your 3 x 7 Community Matrix



Being iPad Ruby qualified within your first 60 days
is a powerful way to set yourself up for success
in your goDésana business!

Tap Into YOUR Why

WHY you're in this business, with this company, doing what you're doing, can be one of the most important aspects to support your business growth.

This step integrates the education from a TEDx presentation by Simon Sinek.

Watch the 18 minute Simon Sinek video >> [click here](#)

Simon helps us understand WHY we need to tap into our WHY, as well as the value in shaping the expression of that WHY . . .the power of being able to share it with others . . .

Watch.

Write YOUR WHY.

Share your WHY as you share your business.



Simon Sinek

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**SUCCESS IS NEITHER
MAGICAL NOR
MYSTERIOUS. SUCCESS
IS THE NATURAL
CONSEQUENCE OF
CONSISTENTLY
APPLYING THE BASIC
FUNDAMENTALS.**

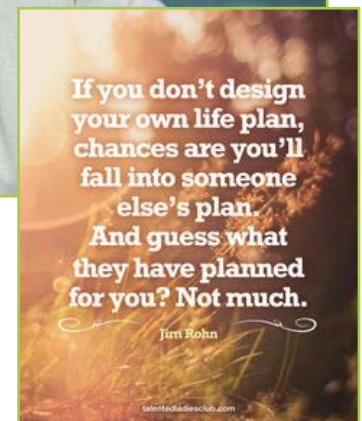
JIM ROHN

STEP 5 Plan!

Create your 30 - 60 - 90 Day GO Action Plan!

"If you are failing to plan, you are planning to fail."

Tariq Siddique



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Step 6 Lean IN & GO For it!

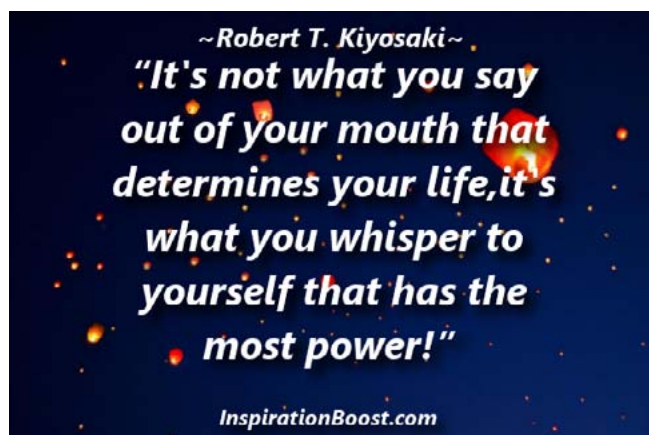
Pick A Path ...

- Home gatherings
- Trade shows & Expos
- Networking Groups
- One-on-One Consultations



Have fun! Make money! Make a difference!

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PILLARS OF OUR goDésana BIZ TRIBE CULTURE

goDésana Tribe Manifesto

- ~ I commit to be honest and straight with you
- ~ I commit to take responsibility for myself
- ~ I will ask for support when I need it
- ~ I will ask for alone time when I need it, and it means nothing personal to you
- ~ I will not try to fix you
- ~ I will listen to you
- ~ I will keep what you share confidential and not gossip about it
- ~ I will not speak negatively about you to others
- ~ I will celebrate your unique beauty and gifts
- ~ I will not hold myself back to fit in and I will support you in doing the same



Party all month long!

How much fun can I have?
How much joy can I embrace?
How many lives can I bless?

Our operative words:

Fun!
EnLivening!
INspiration
Alive-ness
Juicy

Celebrate & Initiate Each Month

FUN Celebrate & Initiate call on the first day of each month!

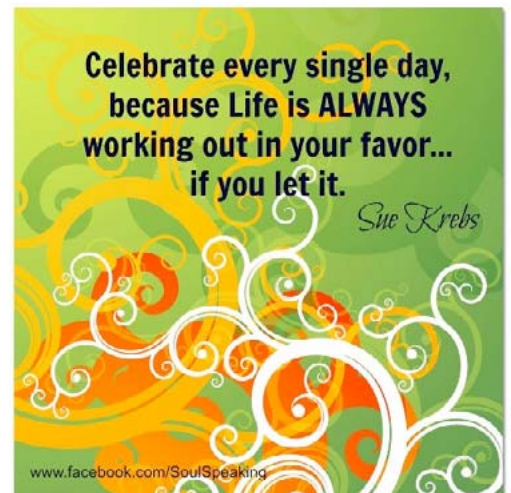
Its one of our core values in this tribe, to honor and celebrate our day to day victories . . . its what makes the journey so rich . . . to celebrate the creative journey we are each sharing, together, is just SOOO juicy!

The Importance of Celebration

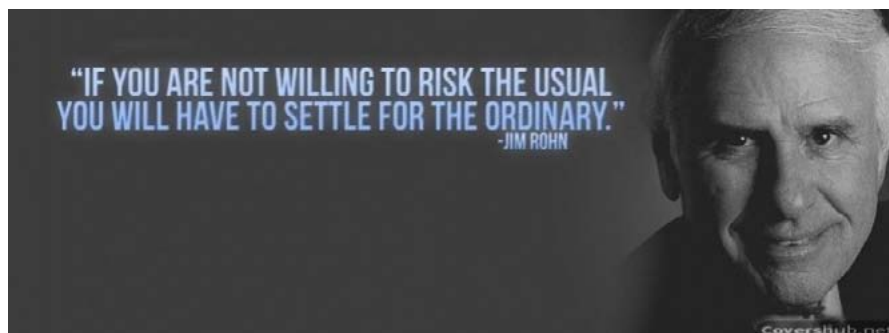
That which we focus on, expands. Focusing on accomplishments, and celebrating positive steps towards our intended objectives, adds energy to the process.

Celebration may be the most underutilized tool in your tool box.

In the western world, we have forgotten many of our traditions, ceremonies and celebrations especially around the work that we do. In the name of progress, our culture has lessened rejoicing over everyday occurrences like sunrises and important seasonal events like harvest time.



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Five good reasons to celebrate more often:

- 1. Celebration helps us stay in the present where our power is.**
By celebrating the completion of every small step, we leverage the powerful energies of gratitude and momentum.
- 2. Celebration builds self-respect. Others treat us according to how we treat ourselves.**
It's important to hold yourself in high regard.
- 3. Celebration feeds our basic human need for self-love and self-acceptance.**
Celebration is emotional nourishment.
- 4. Celebration is positive magnification. What we focus on expands.**
When we downplay or skip celebration, we are telling ourselves that we haven't done enough to be proud of ourselves – so our self-doubt is what expands.
- 5. Shameless self-promotion and marketing is easier with celebration.**
We've got to toot our own horns in this crowded world so the right folks will hear us and gather round.

**“If you're embarrassed about what you do well,
you won't be very attractive.”**

– Thomas J. Leonard

In 1998, way before The Secret Leonard in his groundbreaking book, The Portable Coach, shared his 28 Laws of Attraction. In number 7, Market Your Talents Shamelessly; he shares a brilliant distinction:

Confidence vs. Arrogance.

“Confidence is knowing exactly what you do well and don't do well; arrogance is a way to cover up what you don't do well.

“Confidently celebrate and flaunt your bad ass self and marketing gets easier because more people will seek you out. Fear not, the phone will ring. The world needs your edge to be complete. The same people who told you not to toot your own horn also told you to be seen and not heard. They were dead wrong, both times.

Sometimes we lament our lack of progress and go on fruitless searches for the answer. But often what's missing is as simple as a little jig of recognition or bursting out in spontaneous song.

Your very being is enough reason to celebrate.”



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"If you work just for money, you'll never make it, but if you love what you're doing and you always put the customer first, success will be yours."

Ray Kroc

Are you celebrating enough?

What have you accomplished recently that is reason to celebrate?

What have you passed over without giving it its due recognition?

SO much to celebrate!

Rank advancements, rank 'hold's, income earned for the first time . . .

SO many exciting things happening!

Join us energetically each month, by listening in to the CELEBRATE & INITATE recording, and celebrating YOURSELF!

Life is meant to be enJOYed, not just endured.

The Power of EVENTS

Events have the power of addressing:

- Training
- Mindset
- Comp Plan
- Culture

All in one swoop

Let the LEADERS do the heavy lifting for you

You can train your entire team in one day, rather than having to do one-on-ones,

Promise Of Events

Whether you build a business or not, an event can transform your life.

Events are Millionaire Maker 101.

You NEVER miss events!



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